

## 3.1

## Discovering

## Marcus Wins!

Characters

---

MARCUS

DAN

Scene 1

---

*[Setting: Marcus sits at his computer in his bedroom reading an email.]*

*[Marcus suddenly becomes very excited; he jumps out of his seat at the computer and begins to pace back and forth across his bedroom.]*

**MARCUS:** Oh wow! I can't believe it. I won! I actually WON!

*[Marcus continues to pace and then looks out his window. He sees his best friend Dan in the driveway next door shooting baskets. Marcus runs out of the room.]*

Scene 2

---

*[Setting: Dan's driveway.]*

*[Marcus runs out of his back door and heads straight for Dan.]*

**MARCUS:** Hey, Dan! I just got an email from that company that came to visit school last week. I won the contest! I won the bike! I can't believe it. This is so great! I've needed a new bike for the longest time, so this is just so cool.

*[Dan continues to shoot baskets as Marcus talks. He doesn't look at Marcus once.]*

**DAN:** Did you see that shot? It was absolutely amazing.

*[Marcus finally notices that Dan hasn't been paying any attention to what he's been saying.]*

**MARCUS:** Hey, Dan. Did you hear what I said? I won the bike.

# Reflecting

Reflect on what you've learned about listening skills in this lesson.

**What?**

What behaviors did you see today that show someone is listening?

---

---

---

---

**So What?**

In what ways did being listened to make you feel good? What were some things that made it hard for you to be a good listener?

---

---

---

**Now What?**

Think of some situations in which you will try the Gift of Listening. How do you imagine it will improve your friendship? Name some ways you think the Gift of Listening will benefit you as the speaker and as the listener.

---

---

---

# Applying

Give the Gift of Listening while interviewing someone.

How can you use each of the Gift of Listening steps to make your interview more effective?

---

---

---

Interview Question #1:

---

---

---

Answer:

---

---

---

---

Interview Question #2:

---

---

---

Answer:

---

---

---

---